



Accumulation  
Preservation  
Transmission



# Growing Wealth is not easy.

It's a long and hard journey that often sees unexpected twists and turns.

To navigate the journey and come up a winner, you need the right financial coach by your side, who can be your guide for generations.

Enter Emkay Wealth Management.



## A Walkthrough

**Emkay Global Financial Services Ltd.**



Founded in 1995  
with a clear goal of  
offering sound  
research-backed  
financial advice



Emkay has successfully  
served a wide variety  
of highly distinguished  
clientele around  
the world



Emkay commands  
a 2.41% Market  
Share in Domestic  
Broking business  
in India #

#as on 31st Dec 2023

# Promoters

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## **Krishna Kumar Karwa, Managing Director**

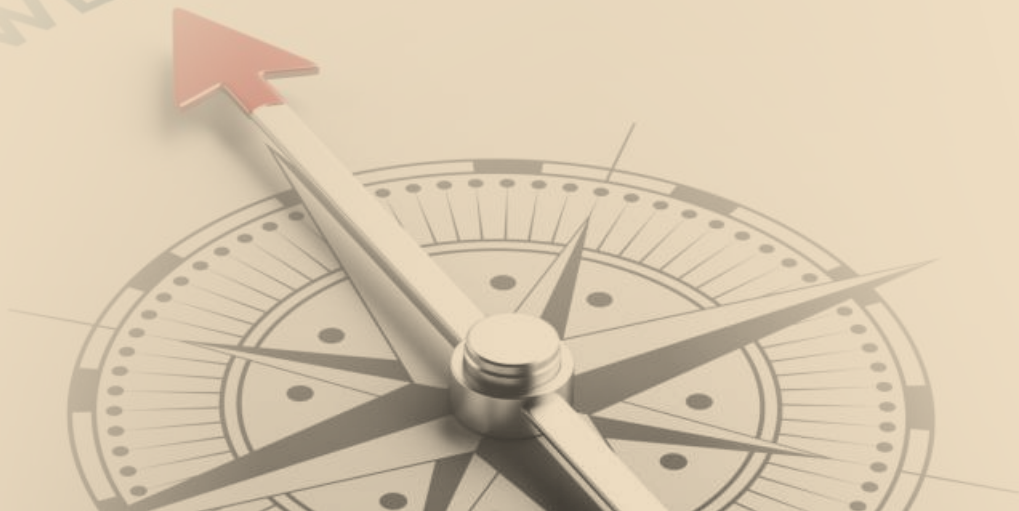
▶ A rank holder from the Institute of Chartered Accountants of India (ICAI), Krishna is the Promoter and Managing Director of the company. He has a rich and varied experience of more than three decades in all aspects of the Equity Capital Markets and oversees the Research, Asset Management and Corporate Advisory divisions at Emkay.



## **Prakash Kacholia, Managing Director**

▶ A qualified Chartered Accountant, Prakash is the Promoter and Managing Director of the company. He has a rich experience of more than three decades in the Capital Market and oversees the Derivatives business and Retail division at Emkay. He has been on the board of the SEBI Committee on Derivatives. He has also served as a Director on the boards of Bombay Stock Exchange Limited, BOI Shareholding Limited and Central Depository Services (India) Ltd.

- WEALTH -





# Leadership



▶ **Dr. Joseph Thomas**, Head of Research - Emkay Wealth

A Masters in Economics and a Ph.D in Management, Dr. Thomas brings to the table a rich experience spanning three decades. His views on the economy, markets, portfolios and financial products are highly appreciated and pursued. He is a visiting faculty at numerous management and professional institutes and has also presented research papers at national and international conferences.

**Ashish Ranawade**, Head of Products - Emkay Wealth ◀

An alumni of Columbia Business School, a Masters in Management from JBIMS and an Engineer from VJTI, Mumbai, Ashish brings in over 25 years of experience in financial services and investment management. He has been a fund manager for various funds, ranging from private equity, fixed income and hybrid to Equity. As a CIO and Head of PMS and Offshore Funds in his previous stints, he has lead teams and built assets across products. He brings in a rich experience and product knowledge to the team and his process oriented approach and Institutional background are an asset to our Institutional and high net-worth clients.



▶ **Parag Morey**, Head of Sales - Emkay Wealth

A post graduate in Finance from Pune University, Parag holds over 21 years of experience in the financial services industry. He is renowned in the industry for his astute leadership skills and has been extremely successful in building teams during his earlier stints. At Emkay he will be driving the entire sales function of the division and setting out quality standards for various operational areas, implementing quality systems and procedures to facilitate a high quality customer experience.

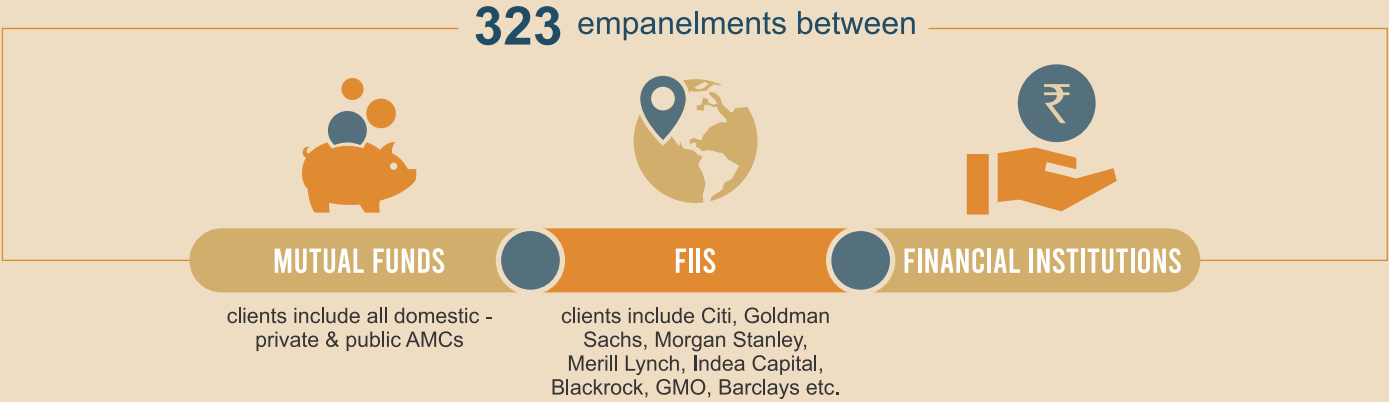
**Ashish Todi**, Head of Strategy & New Initiatives - Emkay Wealth ◀

With a Masters in Finance & Marketing and several leadership programs from IIM-A & ISB Hyderabad, Ashish comes with over a decade of experience in the Wealth Management space. His core competencies include strategy and alliances, negotiations and relationship management, business development, customer relationship management and customer engagement.

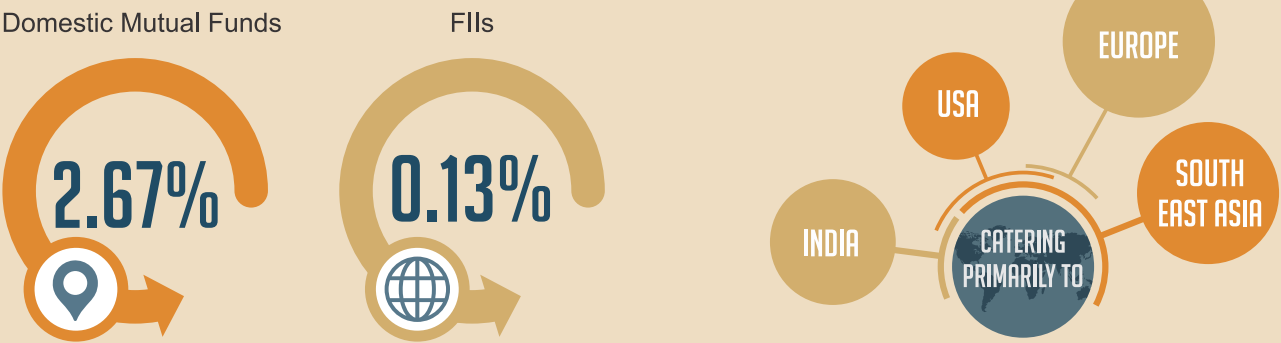


# Emkay Wealth - Discover the Edge

## Institutional Equity Focus

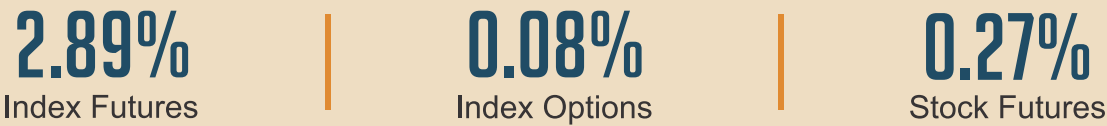


## Market Share\*

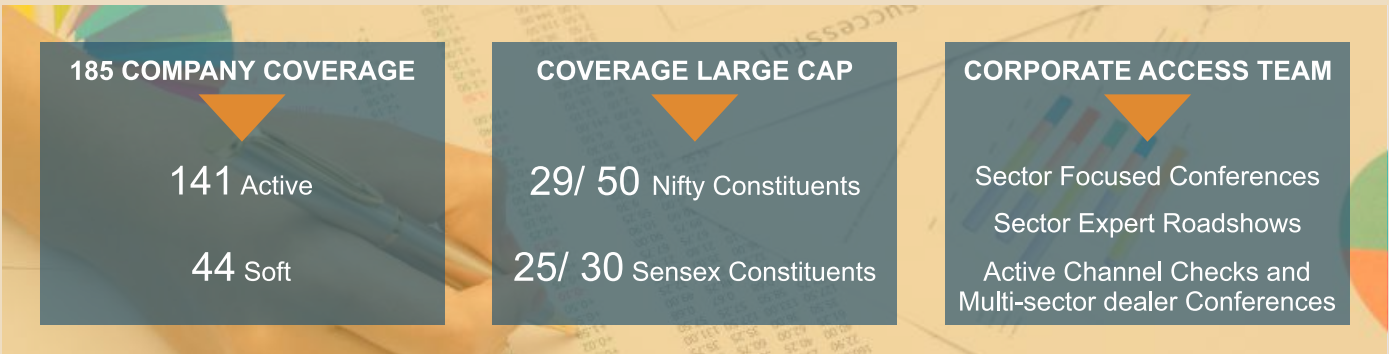


\*as on 31st Dec 2023

## Market Share amongst FIIs\*



## Research Leadership



## Asset Management Arm

Offers PMS  
& AIFs

Research-backed Investments  
in Sectors & Companies with  
Secular Growth Outlook

Ability to carve  
products based on  
client requirements

**LLP with Azalea Capital:** A boutique investment bank, focused on broad set of strategies across Capital Structure of companies in the form of Private Financing, Structured Financing/ Distressed Assets.

**Forex Advisory:** A dedicated Forex Advisory desk and strong Research enables designing of customized hedging and risk management strategies.

**Equity Capital Markets:** A SEBI registered Category 1 Merchant Banker, with an experienced team of professionals that come with strong relationships across regulatory and investor space.

**Estate & Succession Planning Services:** We enable families transition their wealth from one generation to the next.

## Recent Awards & Accolades



Emkay Wealth Management recognised as **One of the Top 10 Wealth Management Advisors - 2020**

by **CEO Insights** magazine, an annual recognition for being center stage for industry leaders to portray their business acumen & insights and for high quality, secure and reliable wealth management services.



**Asiamoney Brokers Poll** is the largest Asia-focused equity services provider poll.

Emkay received the following Individual and Team Rankings

### FOR THE YEAR 2023

Best Economist **Madhavi Arora** 1

Best Analyst For Energy **Sabri Hazarika** 1

### FOR THE YEAR 2021

Best Analyst for Energy

Rank 1

Best Analyst for Media

Rank 2

Best Analyst for Telecommunication Services

Rank 4

Best Analyst for Automobiles & Components

Rank 5

Best Analyst for Consumer Discretionary

Rank 6

Best Team for Energy

Rank 2

Best Team for Media

Rank 2

Best Team for Telecommunication Services

Rank 6

Best Team for Consumer Discretionary

Rank 6

Best Team for Automobiles & Components

Rank 7



Best Technology Team (Wealth Management) at the 2nd Annual NBFC and FinTech Excellence Awards 2023 by Quantic Business Media



Best Research in the **Commodity** Segment for 2022, by MCX



Emkay Investment Managers Ltd. bagged the award for the '**Most Innovative Company of the year (BFSI)**' at the National Feather Awards, 2022



Best post COVID AIF across all categories absolute - **Emkay Emerging stars Fund** (Returns 6 Months) by PMS AIF WORLD

**Emkay** | **WEALTH MANAGEMENT**

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